

## Elizabeth Dorey

**Business Leader, The Americas Group** [elizabethd@jmw.com](mailto:elizabethd@jmw.com)



**As a senior associate at JMW, Elizabeth Dorey has over 17 years of experience taking the lead on a variety of senior-level client engagements and programs. Elizabeth is expert at successfully delivering large capital projects by elevating performance and overcoming specific obstacles. Her primary focus centers on complex team alignment, strategy implementation and executive coaching. Clients credit Elizabeth with being a strategic thinker, delivery-focused and with the unique ability to enable people to operate from and invent a new context and deliver powerful results.**

Elizabeth accomplishes this by empowering people to focus on what really matters and training them in the foundational principles of leadership and performance. She is expert at quickly understanding any given situation and establishing what it will take to make a difference.

Additionally, Elizabeth is Business Leader for The Americas Group of JMW. In this role, Elizabeth is responsible for setting the strategy and growing the business in all target markets. In her time with JMW, Elizabeth has worked with leaders from many different industries including energy, retail, insurance and banking. Throughout those engagements, she has become adept at effectively managing multiple large-scale capital projects, providing powerful turnarounds for projects in distress and creating a performance culture in organizations. Some examples of her engagements include:

- Conducted an intervention for a project which focused on LNG upgrade to a current facility.
- Co-created a two-day program designed to shift the paradigm for performance for the top 100 financial advisors of a fortune 500 banking company. The program resulted in measured performance increases of 85% for the participants.
- Elevated the performance of middle management of a top-tier energy company through a co-created leadership program.
- Designed and implemented an IT re-organization for a leading insurance company.

Elizabeth's ability to uncover often unseen limits to performance has helped her clients transform their lives, both professionally and personally. Clients often describe working with Elizabeth as "game changing," helped in part by her ability to partner effectively to produce rapid results. She is seen as a trusted advisor to many executives and develops strong connections with those she has worked with.

Prior to joining JMW, Elizabeth was Southwest Regional Manager for an International Education Company, where she was responsible for doubling the size of the business, at the same time as maintaining profit levels. Elizabeth is a native of Dayton, Ohio and makes Houston, Texas her home.

Elizabeth holds a Bachelor's Degree in Finance, with a minor in International Business from Miami University at Oxford, Ohio.

In her spare time, Elizabeth contributes to the community by volunteering to raise money and awareness for education and animal welfare organizations. She is also a student of leadership development, most recently attending a program in Israel.